

WÜRTH GROUP AT A GLANCE

		2023	2024
Sales	in millions of EUR	20,396	20,214
Employees	No.	87,047	88,393
Pre-tax operating result*	in millions of EUR	1,455	940
Return on sales	in %	7.1	4.6
EBIT	in millions of EUR	1,502	978
EBITDA	in millions of EUR	2,364	1,940
EBITDAR	in millions of EUR	2,459	2,037
Net income for the year	in millions of EUR	1,136	673
Cash flow from operating activities	in millions of EUR	2,002	1,635
Investments	in millions of EUR	1,312	1,226
Equity	in millions of EUR	8,761	9,231
Net indebtedness	in millions of EUR	455	791
Balance sheet total	in millions of EUR	17,995	19,273
Rating by Standard & Poor's		A/stable	A/stable

The consolidated financial statements of the Würth Group are prepared in accordance with the International Financial Reporting Standards (IFRS).

* Earnings before taxes, before amortization of goodwill and financial assets, before the collection of negative differences recognized in profit or loss, before the adjustment of purchase price liabilities from acquisitions through profit or loss, and before changes recognized in profit or loss of non-controlling interests disclosed as liabilities

** Incl. additions of right-of-use assets

SALES in millions/billions of EUR

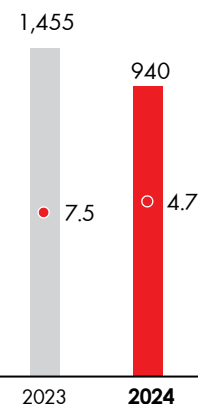
20,396 20,214



2023 2024

With sales of EUR 20.2 billion (2023: EUR 20.3 billion), this corresponds to a decrease of 0.9 percent. With an operating result of EUR 940 million, we are well below the previous year's level (2023: EUR 1.5 billion). After adjustments to reflect exchange rate effects, the Würth Group achieved a growth rate of 2.3 percent. In Germany, sales increased by 2.5 percent, with Adolf Würth GmbH & Co. KG, the parent company and largest single company in the Group, recording growth of 0.8 percent. The companies outside Germany reported a sales increase of 2.2 percent

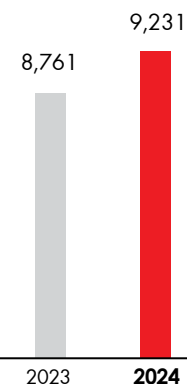
PRE-TAX OPERATING RESULT in millions of EUR



At EUR 940 million, **the operating result** decreased than last year. The return on sales sales decreased year-on-year to 4.7 percent (2023: 7.5 percent).

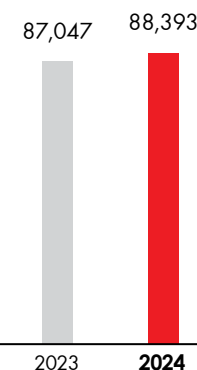
● Return on sales as a percentage

EQUITY in millions of EUR



The equity of the Würth Group increased by 5.4 percent to EUR 9,231 million in the 2024 fiscal year (2023: EUR 8,761 million). This strong increase further strengthened the Group's equity ratio, putting it at an excellent level for a trading company.

EMPLOYEES as of 31 December



The number of employees in the Würth Group rose by 1.5 percent to 88,393 in the 2024 fiscal year (2023: 87,047). In Germany, the Würth Group had 26,821 employees on the payroll (2023: 26,113), while Würth companies abroad reported 61,572 employees (2023: 59,524). Worldwide, more than 44,000 employees worked in the sales force (2023: 43,297).